

Contact: Jim Pacelli
DealFlow Networks
Phone: (678) 835-2055
Fax: (678) 807-2836

3695 Burnette Park Drive
Suite 4
Suwanee, GA 30024
www.dealflownetworks.com



PRESS RELEASE

DealFlow Networks becomes a Value-Added-Reseller (VAR) for MRV Communications

Atlanta, GA, June 19th, 2007: Building on its commitment to offer carriers a full line of end-to-end telecommunications equipment for their triple-play deployments, DealFlow Networks, LLC is announcing that it has become an authorized VAR for MRV Communications. "MRV is a strategic alliance for us. MRV allows us to help our ILEC and CLEC customers expand their networks and enhance services without adding to the existing infrastructure. We help them better utilize the infrastructure that's already in place." says Dan Van Dresser, DealFlow Networks Executive Vice President. "Operators may also be interested in MRV's Metro Ethernet services."

MRV provides solutions to ILEC and CLEC problems through a variety of product lines. The [FiberDriver™](#) product line supports a vast array of fiber-optic connectivity products, including [media converters](#), [signal repeaters](#), and [Wave-Division Multiplexing](#) products. These devices allow network expansion and service enhancement with minimal new infrastructure, by extending the use of the existing fiber plant.

ILECs can provide [Ethernet-over-VDSL](#) (EoV) service, using the [OptiSwitch™](#) product line to deliver extremely high-rate residential or business Internet access services, using their existing local-loop copper wiring. [EoV](#) technology provides up to 15Mbps symmetric service with distances up to 8,000 feet. MRV provides a variety of sizes and shapes of EoV equipment, to fit any size deployment.

Delivering business services to Enterprise customers is an exciting area of potential revenue growth for LECs. The OptiSwitch family provides a full solution for Enterprise switching and routing from very small (a few 10Mbps ports) to very large (hundreds of Gigabit ports) networks. The OptiSwitch™ family also provides [Voice-over-Ethernet](#) technology, which allows E1 or T1 signals (usually inter-PBX links) to operate over an Ethernet backbone. This is a

cost effective way of providing Enterprise business voice and data services.

MRV's [In-Reach™](#) Remote Presence Management solution provides an excellent cost-savings mechanism for both outsourcing of Enterprise network management and for reducing the OSS cost of the LEC's own network. [Remote Presence](#) technology allows the administrator to securely access any part of the network either in-band (through the network itself) or out-of-band (through the telephony network) for management purposes. MRV's solution even includes the ability to manage the power connections of remote network infrastructure equipment, so that an administrator can force an unresponsive machine to power-cycle without ever leaving the office. This ability to manage the network infrastructure in-band and out-of-band from a central point dramatically reduces the number of times a service technician needs to make an on-site call either to an Enterprise customer or a network access point, which reduces the OSS cost accordingly.

About MRV Communications

MRV Communications, Inc. ("MRV") is a leading provider of network equipment and services, and optical components. MRV's networking business provides equipment used by commercial customers, governments and telecommunications service providers, and includes switches, routers, physical layer products and out-of-band management products as well as specialized networking products for aerospace, defense and other applications including voice and cellular communication. MRV's optical components business provides optical communications components for metropolitan, access and Fiber-to-the-Premises applications, through its wholly owned subsidiary LuminentOIC, Inc. MRV markets and sells its products worldwide through a variety of channels, including a dedicated direct sales force, manufacturers' representatives, value-added-resellers, distributors and systems integrators. MRV also has operations in Europe that provide network system design, integration and distribution services that include products manufactured by third-party vendors, as well as internally developed and manufactured products. Publicly traded since 1992, MRV is listed on the NASDAQ National Market under the symbol MRVC.

About DealFlow Networks

DealFlow Networks specializes in equipment for service providers with a particular focus on products that fit into the "Triple Play" of voice, video, and data. The deployment of cost effective infrastructure that efficiently and reliably delivers these three critical services is a tremendous challenge for today's service providers. DealFlow Networks provides product lines that fit into all aspects of the "Triple Play" network from CO level equipment such as next generation optical platforms to CPE equipment that allow the service provider to complete the delivery to the resident or business. For more information, contact Jim Pacelli, VP of Marketing and Business Development at jpacelli@dealflownetworks.com.